



ADP National Employment Report: Private Sector Employment Increased by 145,000 Jobs in March; Annual Pay was Up 6.9%

ROSELAND, N.J. – April 5, 2023 – Private sector employment increased by 145,000 jobs in March and annual pay was up 6.9 percent year-over-year, according to the March [ADP® National Employment Report™](#) produced by the ADP Research Institute® in collaboration with the Stanford Digital Economy Lab (“Stanford Lab”).

The jobs report and pay insights use ADP’s fine-grained anonymized and aggregated payroll data of over 25 million U.S. employees to provide a representative picture of the labor market. The report details the current month’s total private employment change, and weekly job data from the previous month. ADP’s pay measure uniquely captures the earnings of a cohort of almost 10 million employees over a 12-month period.

“Our March payroll data is one of several signals that the economy is slowing,” said Nela Richardson, chief economist, ADP. “Employers are pulling back from a year of strong hiring and pay growth, after a three-month plateau, is inching down.”

March 2023 Report Highlights*

View the *ADP National Employment Report* and interactive charts at www.adpemploymentreport.com.

JOBS REPORT

Private employers added 145,000 jobs in March

The job market is beginning to find its balance as consumer demand ebbs and the cost of borrowing goes up.

Change in U.S. Private Employment: **145,000**

Change by Industry Sector

- **Goods-producing:** **70,000**
 - Natural resources/mining 47,000
 - Construction 53,000
 - Manufacturing -30,000

- **Service-providing:** **75,000**
 - Trade/transportation/utilities 56,000
 - Information -7,000
 - Financial activities -51,000
 - Professional/business services -46,000
 - Education/health services 17,000
 - Leisure/hospitality 98,000
 - Other services 8,000

Change by U.S. Regions

• Northeast:	141,000
○ New England	41,000
○ Middle Atlantic	100,000
• Midwest:	132,000
○ East North Central	84,000
○ West North Central	48,000
• South:	-228,000
○ South Atlantic	-60,000
○ East South Central	-87,000
○ West South Central	-81,000
• West:	95,000
○ Mountain	-5,000
○ Pacific	100,000

Change by Establishment Size

• Small establishments:	101,000
○ 1-19 employees	38,000
○ 20-49 employees	63,000
• Medium establishments:	33,000
○ 50-249 employees	75,000
○ 250-499 employees	-42,000
• Large establishments:	10,000
○ 500+ employees	10,000

PAY INSIGHTS

Pay gains fell faster in March

Pay growth decelerated for both job stayers and job changers. For job stayers, year-over-year gains fell to 6.9 percent from 7.2 percent in February. Pay growth for job changers was 14.2 percent, down from 14.4 percent.

Median Change in Annual Pay (ADP matched person sample)

• Job-Stayers	6.9%
• Job-Changers	14.2%

Median Change in Annual Pay for Job-Stayers by Industry Sector

• Goods-producing:	
○ Natural resources/mining	7.3%
○ Construction	7.0%
○ Manufacturing	6.5%
• Service-providing:	
○ Trade/transportation/utilities	7.0%
○ Information	6.3%
○ Financial activities	6.8%
○ Professional/business services	6.4%
○ Education/health services	7.2%
○ Leisure/hospitality	9.6%
○ Other services	6.6%

Median Change in Annual Pay for Job-Stayers by Firm Size

- **Small firms:**
 - 1-19 employees 5.5%
 - 20-49 employees 6.9%

- **Medium firms:**
 - 50-249 employees 7.2%
 - 250-499 employees 7.1%

- **Large firms:**
 - 500+ employees 7.0%

To see Pay Insights by U.S. State, Gender, and Age for Job-Stayers, visit [here](#):

* Sum of components may not equal total, due to rounding.

The February total of jobs added was revised from 242,000 to 261,000. The historical data file, and weekly data for the previous month, is available at <https://adpemploymentreport.com/>.

To subscribe to monthly email alerts or obtain additional information about the ADP National Employment Report, including employment and pay data, interactive charts, methodology, and a calendar of release dates, please visit <https://adpemploymentreport.com/>.

The April 2023 *ADP National Employment Report* will be released at 8:15 a.m. ET on May 3, 2023.

About the ADP® National Employment Report™

The ADP National Employment Report is an independent estimate of the change in U.S. private employment and pay derived from actual, anonymized payroll data of client companies served by ADP, a leading provider of human capital management solutions. The report is produced by ADP Research Institute in collaboration with the Stanford Digital Economy Lab.

The ADP National Employment Report is broadly distributed to the public each month, free of charge, as part of the company's commitment to offering deeper insights of the U.S. labor market and providing businesses and governments with a source of credible and valuable information.

About the ADP Research Institute®

The ADP Research Institute delivers data-driven discoveries about the world of work and derives reliable economic indicators from these insights. We offer these findings as a unique contribution to making the world of work better and more productive by delivering actionable insights to the economy at large.

About ADP (NASDAQ – ADP)

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